

**EONICS**

# **SMARTLANCE FOR DEVELOPERS**

**THE BEST ALTERNATIVE  
TO PAYROLL SOLUTIONS**



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# WHAT IS SMARTLANCE?

## BEST ALTERNATIVE TO PAYROLL SOLUTIONS

Many clients no longer want to work with freelance developers due to the enforcement of the DBA law. This creates an urgent need for new ways of working. Payroll solutions are one option, but they come with many drawbacks. To overcome these disadvantages, Eonics developed an entirely new way of working: Smartlance.

## SMARTLANCE - AN OVERVIEW

- A Smartlancer is employed by Eonics on a permanent contract and receives 90% of the revenue as salary.
- Suitable for all clients: contract formats available for both sector 44 (professional services) and sector 52 (temporary employment).
- Flexible secondary benefits: a car and laptop can be transferred from a sole proprietorship or freelance limited company (ZZP / BV).
- No assignment? No problem! We will gladly help you find your next client for an additional fee of 5% on your hourly rate.



# THE DIFFERENCES WITH PAYROLLING

Why choose Smartlance when you could just use payroll services? In practice, payroll solutions come with many drawbacks — the most significant being the one-year maximum term. As a developer and client, you often want to establish a long-term collaboration. Smartlance offers the ideal solution for this, with several advantages over traditional payroll arrangements.

## MORE INCOME AND SECURITY



Payroll solutions:

- Temporary employment contract
- Maximum duration of 1 year
- Expensive mandatory insurance (AOV)
- No laptop, phone, or lease car provided



Smartlance:

- Permanent contract
- No time limit on assignments
- No mandatory insurance
- Laptop, phone, and lease car possible

**+8%**

more income with  
Smartlance



**-40%**

Lower social security  
contributions



# SHOW ME THE MONEY!



## 8% MORE INCOME WITH SMARTLANCE COMPARED TO PAYROLLING SOLUTIONS

An exact income comparison depends on many factors, but on average, a Smartlancer receives about 8% more salary than someone working the same hours under a payroll arrangement.

To provide a fair comparison, Eonics has developed a detailed calculation sheet that allows us to analyze your personal situation in depth. The incomes mentioned are averages: your monthly income always depends on the revenue generated with the client in the previous month.

# ABOUT EONICS

## FROM AND FOR DEVELOPERS

Eonics has been active for over 10 years as a consultancy firm for senior software engineers. Founder Jan Peter Jansen was a freelancer himself for many years and is still active as developer. Eonics offers a true home base for developers—without hassle or unnecessary fuss. There are Open Hack Nights you can join to learn something new, but if you prefer doing your own thing, that's totally fine too! We're here for you when you need us, but we also give you all the space you need to work your own way.

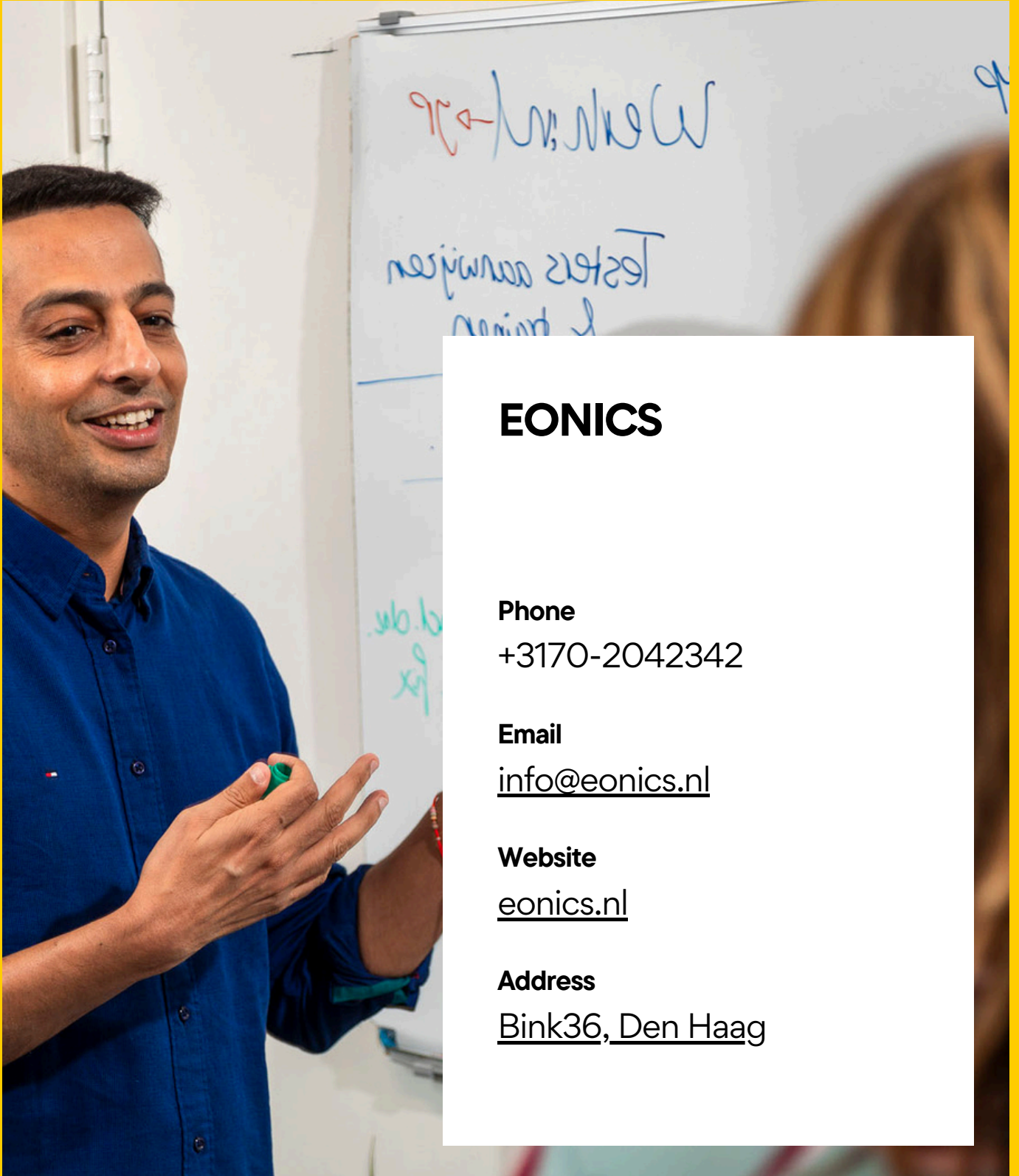
## ALSO GOOD TO KNOW

For over 10 years, we've been helping developers find the right place in the market. We are a recognized sponsor with the immigration service, so highly skilled migrants are also welcome. We've also helped dozens of developers throughout the years become freelancers themselves. In addition,, our unique On-Demand model offers a flexible work arrangement where you can choose every three months between sharing in your hourly rate or receiving a fixed salary. In short: with us, there's always a work setup that fits you.



Want to know more? Read our [About Us page](#) on our website and learn everything there is to know about Eonics.

# CONTACT US



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